Strategic Partnerships in an Challenging Environment



Many Stakeholders

- Our clients increasingly operate under an intense level of oversight by external parties
 - Regulators
 - Financing entities
 - Owners
 - Program sponsors
 - Executive management
 - Government
 - Public and the press



"Under the microscope"

Unprecedented Level of Scrutiny

- Accordingly, clients become targets for external, critical examination on a variety of fronts
 - Management prudence
 - Performance measures
 - Management effectiveness
 - Organization
 - Process
 - Implementation
 - Regulatory compliance
 - Effective correction of findings or events
 - External relations



McCallum-Turner: Strategic Support

- In recognition of such challenges, McCallum-Turner has developed the experience and approach to effectively prepare for and deal with external scrutiny.
- Fundamental approach: Use McCallum-Turner as an independent, external set of "eyes" to look at management, programs, processes, planning and results

The best defense is a good offense. Find it and fix it first.



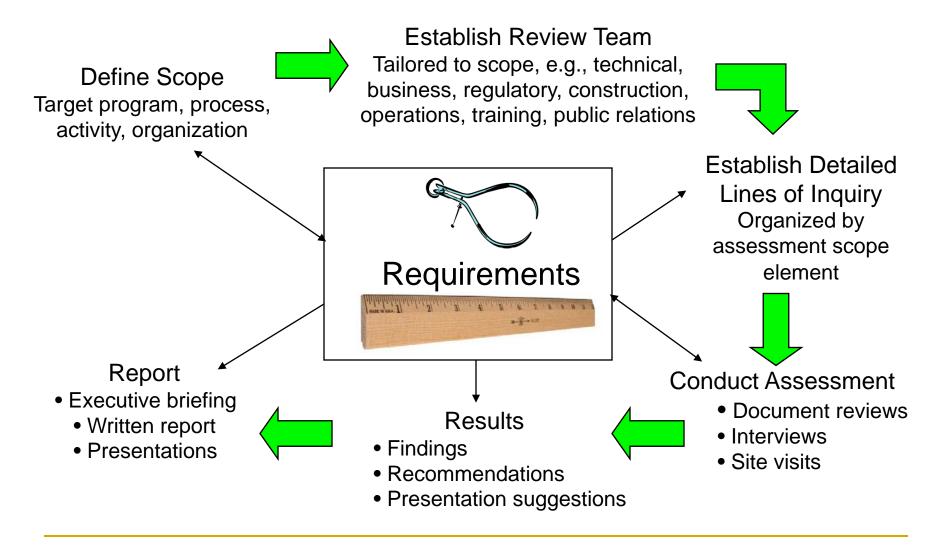
Functional Elements

There are 3 functional elements to the McCallum-Turner approach to preparing for external scrutiny.

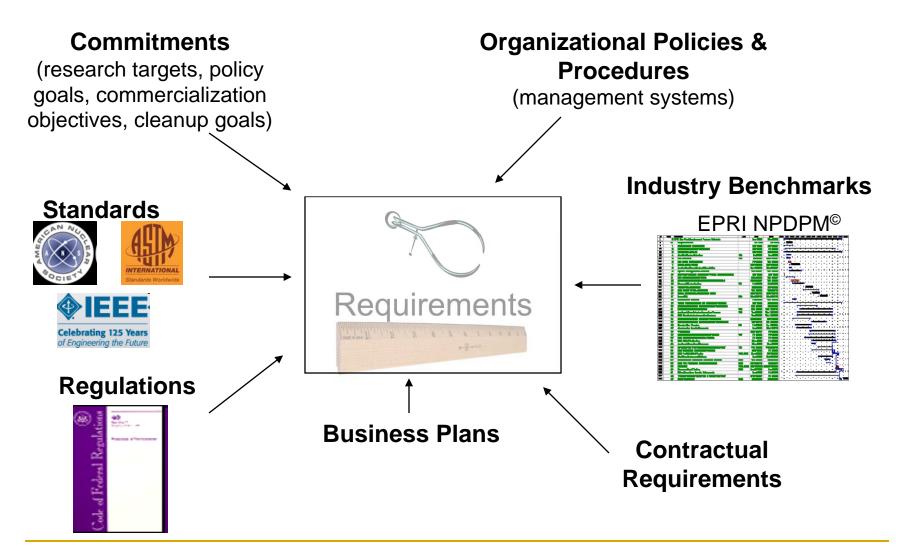
- Find it Conduct independent, targeted assessments commissioned by and reporting to the client
- Fix it Identify causes, develop corrective actions, implement action plans and monitor effectiveness
- Package it Provide effective presentation to & interface with external oversight



Find It - Assessment Process



Standards for Review



Fix it - Corrective Action Plan

McCallum-Turner has an extensive history of assisting clients develop effective and sustainable corrective actions.

- Causal analysis (CA)/extent of condition (EOC) analyses
- Actionable corrective actions with effectiveness metrics
- Schedule- and resource-loaded corrective action plans (CAP)
- Independent reviews of CA effectiveness as part of CAP



Package It – Getting Ready for the Real Thing

Communications are key to success during external scrutiny; components are:

- Program/project/process: effective presentation of merits, strengths
- Interpersonal interface with assessors
- Demonstration of aggressive internal performance management (find it, fix it)
- Public relations

